



Sintesi

Titolo: Social Media Consultant- Italian Market- CPH office

Descrizione:

For our client based in central Copenhagen we are hiring Social Media Consultants for the Italian market. The company provide a Social Media Management Platform for brands and organisations that will rock your socks off.

The product has already received great traction in the market, and the technology is endorsed in the Facebook Preferred Marketing Developer program, bringing it to a global top 10 among Facebook partners. They believe that passion is key. The client is looking for smart and curious people who actively embrace the Startup culture and want to be part of a fast-paced, rapidly changing environment. The right person will enjoy being involved in a plethora of interesting tasks.

The job

- Are you passionate to learn - or use your current social media knowledge - consulting enterprises how they can use social media to generate new business?
- Do you know - or are you willing to learn fast - how to engage decision makers and influencers via the phone, representing the only European founded Facebook preferred marketing developer and Google+ pages partner?
- Are you familiar with the competitive landscape of social media enterprise software providers and would you like to get familiar with the our solutions?
- Would you like to use your spoken language(s) to become specialized on industry verticals in local markets around the world?

Then you could be our next social media business consultant joining the great team, all passionate about helping clients around the world. You would have the following responsibilities:

- Via outbound calls, meet and exceed monthly new business sales targets
- Identify attractive markets & enter them after profound prospecting
- Call on leads provided by our Lead Management Team and qualify them
- Build, maintain and grow your own pipeline

What we offer

- A competitive salary package with a solid base and a commission model that is designed to ignite you
- Good career opportunities
- Great colleagues - more than 16 nationalities and a social working environment
- Great location in central Copenhagen

Skills & Experience A **minimum of 2 years** proven sales success Experience with telemarketing new business Fluent in written and spoken Italian, english on high level, preferably other language skills, please inform us You are motivated to take on the challenge of new sales and are hungry to meet your goals You are a team player eager to be part of an ambitious team Ability to thrive in a performance oriented international environment with short sales cycles **Contact** For further information please contact: HR Consultant Mark Riis-Cordsen mrc@peopleinsync.dk +45 71 99 22 04 Please respect the requirements for this job of minimum 2 years og outbound telesales experience. Send your CV and application in english. We look forward hearing from you!

Informazioni geografiche

Paese: Danimarca **Regione :** HOVEDSTADEN

Retribuzione / Contratto

Tipo di contratto: PERMANENTE + TEMPO PIENO

Spese extra**Esigenze**

Livello di istruzione richiesto: Non specificato

Datore di lavoro

Nome: PEOPLEINSYNC v/Cecilie Hansen

Informazione: Cecilie Hansen

Telefono: 70702204

Come sollecitare l'impiego

Come sollecitare l'impiego: mrc@peopleinsync.dk

Contatto: Mark Riis-Cordsen

Termine ultimo per la presentazione della candidatura: 06/01/2014

Altre informazioni

Numero di posti: 1 **Data di pubblicazione:** 02/12/2013

Codice ISCO: 4222 **ID del posto vacante:** 3588872

Fonte

AMS, Servizi pubblici dell'occupazione, Danimarca